

FLORIDA SUCCESS STORY

AMERICAN ELITE MOLDING PROVES AMERICAN QUALITY WITH ISO CERTIFICATION

ABOUT AMERICAN ELITE MOLDING. American Elite Molding LLC (AEM) is America's leading manufacturer of nylon cable ties. As a privately-owned company located in Crestview, Florida, with 124 employees, their 75,000 square-foot state-of-the-art facility operates 24/7/365 and boasts the most advanced production processes in the United States. AEM offers an extensive line of cable ties in a variety of lengths, tensile strengths, and colors, plus accessories such as mounting pads and cable clamps. Their markets include HVAC, electrical, construction, and specialty markets across the United States, Canada, and Mexico. AEM is committed to continuous improvement in quality and service in all areas with a focus on customer success and satisfaction.

THE CHALLENGE. To maintain AEM's commitment to continuous improvement and to provide the highest level of service to their customers, AEM owner Bob Sires chose to implement ISO 9001:2015 by obtaining an external certification to prove the quality of their products and AEM's commitment to their customers. For assistance, AEM contact FloridaMakes, part of the MEP National Network™.

MEP CENTER'S ROLE. The FloridaMakes Business Advisor at the Northwest Florida Manufacturers Council, which is managed by the University of West Florida, worked with AEM to identify an experienced consultant to guide them in the implementation of ISO 9001:2015. Over four months, AEM's quality and management teams conducted a review of their quality, production, customer service, purchasing, receiving, supplier evaluations and human resources procedures to identify and thoroughly document key processes for their Quality Management System. During the rigorous three-day certification audit, AEM's team surpassed all requirements, received zero discrepancies, and achieved ISO Certification.

"American Elite Molding is committed to continuous improvement and to providing the highest level of service for our customers. We wanted to pursue ISO (International Organization for Standardization) certification for an external indication of that commitment. We were extremely pleased with the assistance that UWF and FloridaMakes provided us in becoming ISO certified. With their guidance, we were able to obtain our certification in February 2018 with zero discrepancies, and we've since successfully passed the annual ISO surveillance audit. The ISO Consultant from FloridaMakes also helped us develop an internal audit team, consisting of our employees, for continued quality management."

-Robert Sires, Founder, Owner and CEO

RESULTS



Greater than \$5 million in increased or retained sales



12 new or retained jobs

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